

UDALL  
FOUNDATION

NATIONAL CENTER FOR  
ENVIRONMENTAL CONFLICT RESOLUTION

# Environmental Collaboration and Conflict Resolution for Federal Agencies

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# SESSION OUTLINE

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1. Introduction - National Center for Environmental Conflict Resolution
2. Environmental Collaboration and Conflict Resolution (ECCR) Overview
3. ECCR in the Federal Government
4. Resources for Federal Agencies
5. Questions and Discussion

# COLLABORATION

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*In the long history of humankind (and animal kind, too) those who learned to collaborate and improvise most effectively have prevailed.*

- Charles Darwin

A person wearing a hat and a vest is fly fishing in a river. The river is surrounded by dry, brown hills and some green bushes. The sky is blue with some clouds. The text "NATIONAL CENTER FOR ENVIRONMENTAL CONFLICT RESOLUTION" is overlaid on the image in white, bold, sans-serif font.

# NATIONAL CENTER FOR ENVIRONMENTAL CONFLICT RESOLUTION

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## Introduction & Overview

# UDALL FOUNDATION

Federal Agency that includes the National Center



## THE UDALL FOUNDATION

[www.udall.gov](http://www.udall.gov)



NATIONAL  
CENTER FOR  
ENVIRONMENTAL  
CONFLICT  
RESOLUTION

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Mission

Help federal agencies and other affected stakeholders **address environmental disputes, conflicts, and challenges**, including helping agencies **build internal capacity to address those challenges**

# NATIONAL CENTER FOR ENVIRONMENTAL CONFLICT RESOLUTION

## Services

### Case Services



- Consultations
- Assessments
- Process Design
- Convening
- Mediations / Facilitations

### Training and Program Support



- ECCR Training
  - Open Sessions
  - Customized
- ECCR Program Support
- Tribal Consultation Training

### ECCR Leadership



- Assist with implementation of NEPA Section 101
- Facilitate Federal ECCR Forum
- Manage Native American and Alaska Native Service Area



The image shows three kayaks resting on a dark, pebbly shore. The kayaks are arranged diagonally from the bottom left towards the top right. The foreground kayak is red, the middle one is white, and the background one is yellow. The water is visible in the upper half of the frame, with gentle ripples. The overall lighting is soft, suggesting a dawn or dusk setting.

# ENVIRONMENTAL COLLABORATION AND CONFLICT RESOLUTION

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# CONFLICT

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## Dualistic Nature of Conflict

*“Divergence of interest, or belief that parties’ aspirations cannot be achieved simultaneously”*

- Pruitt & Rubin

*“Managed well, “conflict” can power great change and creativity. Poorly managed conflict can generate disputes that consume massive quantities of time and money, destroy valuable relationships and sabotage important projects...”* - McNaughton, 2002

# ECCR DEFINED

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Federal Definition from 2012 OMB-CEQ Memo

“Third-party assisted\* **collaborative problem solving** and **conflict resolution** in the context of environmental, public lands, or natural resource issues or conflicts, including matters related to energy, transportation, and water and land management.”

\*An impartial, third-party has no stake in the outcome of the issue being discuss or decided.

# ECCR DEFINED

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Simply put, ECCR is...

People with differing views and interests working together in a systematic and organized way to find workable solutions to shared problems about environmental issues.

## ECCR IS HELPFUL WHEN...

- Manageable number of affected and interested parties who are incentivized to participate
- Decision-makers are committed to utilizing input in a meaningful way
- People who care about the issue have the opportunity to make an impact on the outcome
- Relationships are important and may be in jeopardy

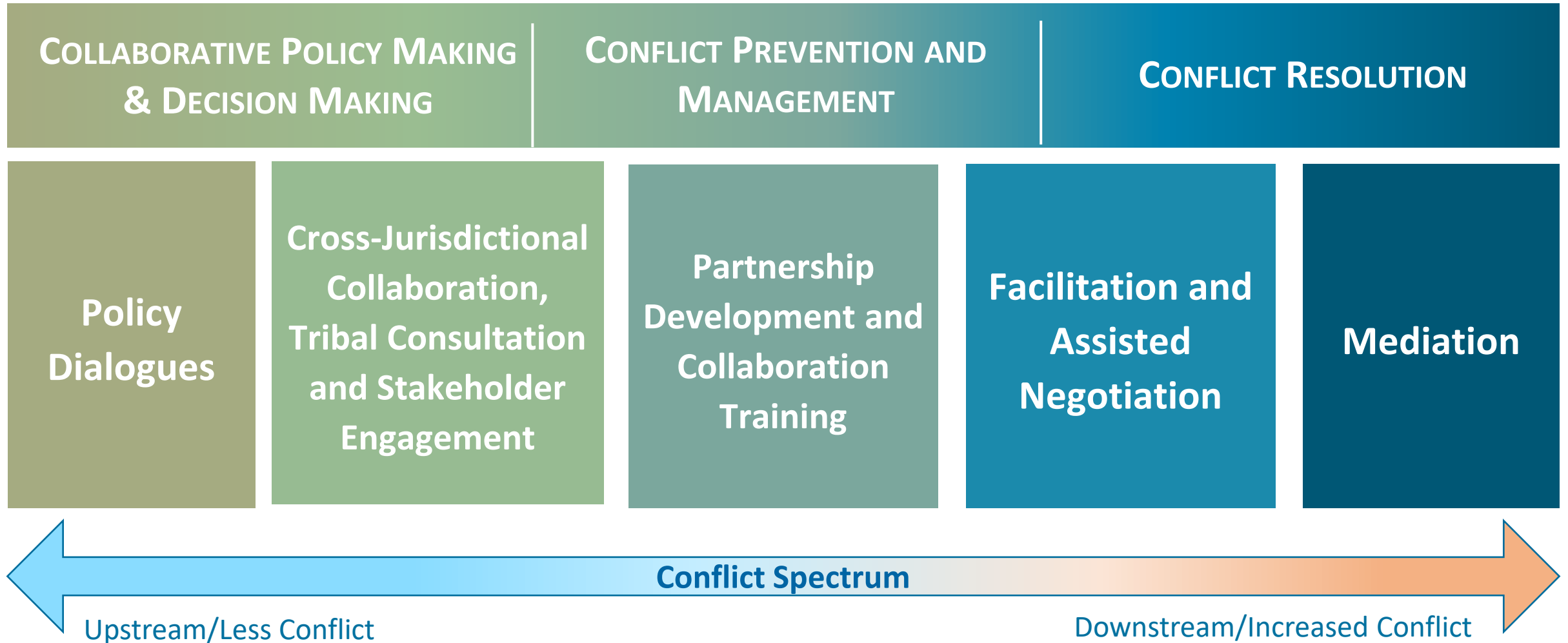


# ECCR MAY NOT HELPFUL WHEN...

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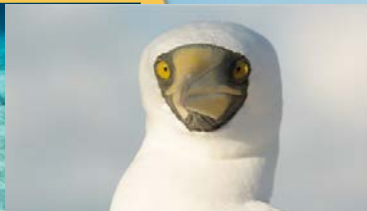
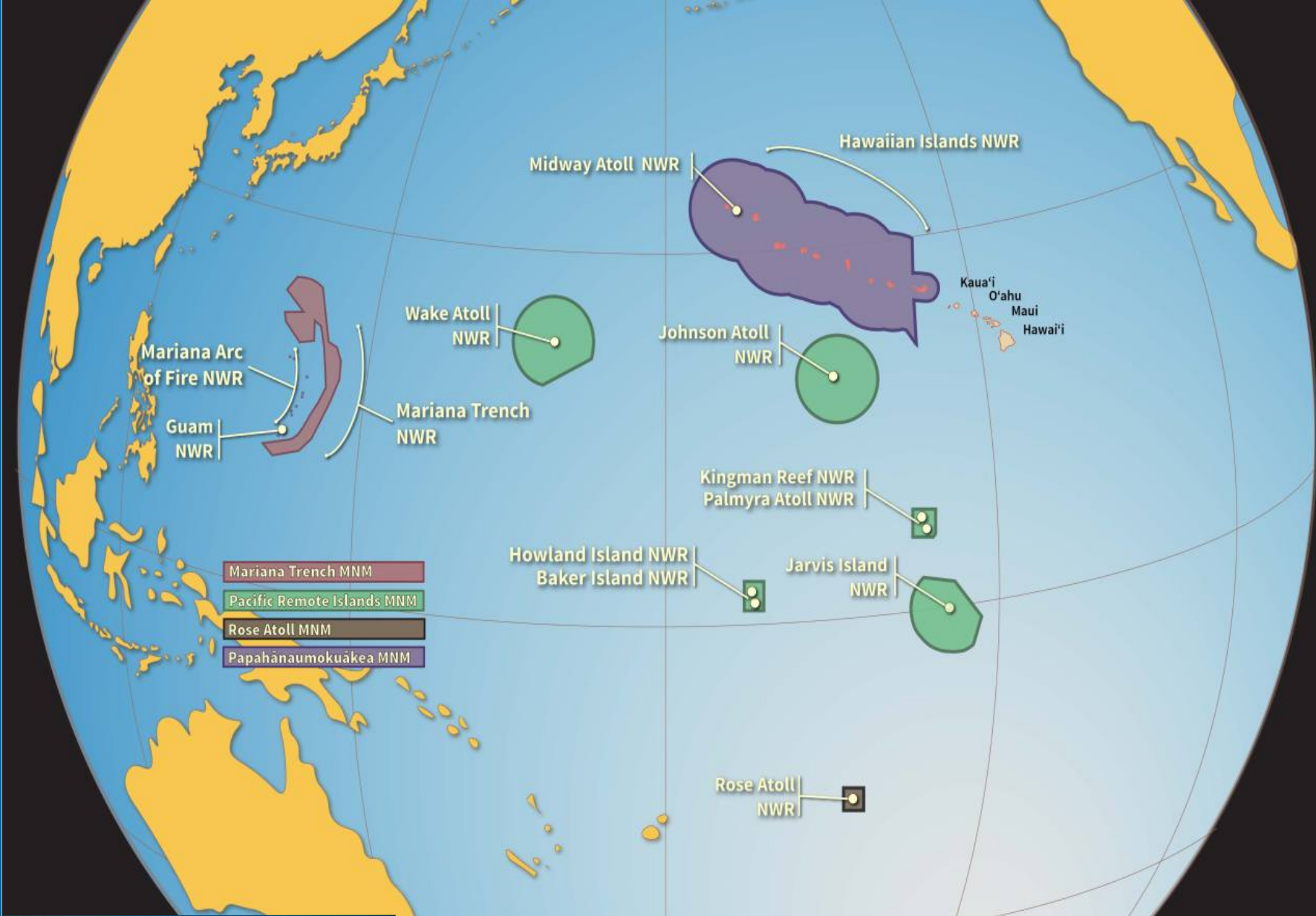
- Parties believe other approaches will better serve their interests (legal rights or political solutions)
- Key parties won't participate in good faith
- Decision-makers are not able or committed to utilizing input received, "decision is already made"
  - Good intentions are not enough....agency decision-makers must be empowered and willing to make changes based on the interests of stakeholders.

# ECCR APPLICATIONS



# INTERAGENCY COLLABORATION AND STAKEHOLDER INPUT ON MARINE MONUMENT MANAGEMENT

Pacific Remote  
Islands Marine  
National Monument  
Community Group



National Center for  
Environmental Conflict Resolution  
Udall Foundation

# INTERAGENCY COLLABORATION SUPPORTING STAKEHOLDER INPUT

## Interagency Collaboration

- Navigation of different agency missions and cultures to jointly manage a Marine Monument

## Differing Levels on Interest from Stakeholder Groups

- Pristine ecosystem facing risks from environmental and human factors
- Few people will ever visit this remote Monument

## Process Elements

- Facilitated interagency collaboration to determine composition of a group for giving input on a new management plan
- Agencies have developed a joint vision for Monument management using input from the Community Group



# ECCR PROCESS

Our Approach to  
Collaborative  
Processes



- Identify all **perspectives**
- Identify areas of **agreement** and **disagreement**
- Recommend a **process** to move forward

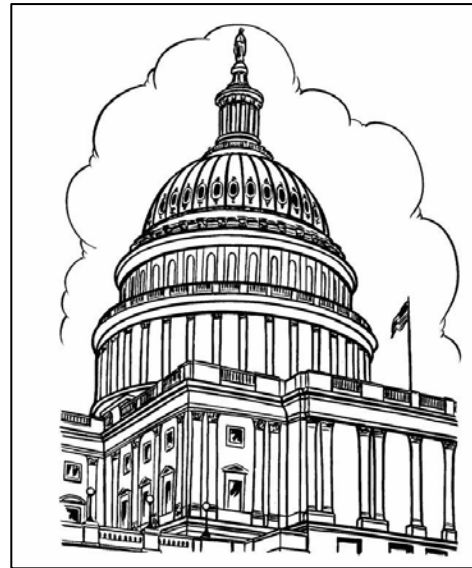
- Bring parties **together**
- Develop a **process**
- Manage **group dynamics**
- Identify **goals**
- Set meeting **agreements**
- Define **responsibilities**
- Increase understanding of **interests**

- Agree on **criteria**
- Generate **options**
- **Agree** on a solution
- **Implement** the agreement
- **Evaluate and adjust** implementation
- **Recognize** accomplishments

# ASSESSMENTS

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A process to gain a deeper understanding of the issue and surrounding circumstances, interested and affected parties and their needs, and whether or not a collaborative process is likely to be successful.



# SOURCES OF CONFLICT

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## Political Realities

- Trends
- Pet projects
- Election cycles

## Value Differences

- Personal values
- Organization cultures
- Operational preferences

## Organization Constraints

- Decision-making processes
- Resources
- Missions and mandates
- Regulations

## Relationship Problems

- Baggage from the past
- “Personalities”
- Communication
- Structure & style

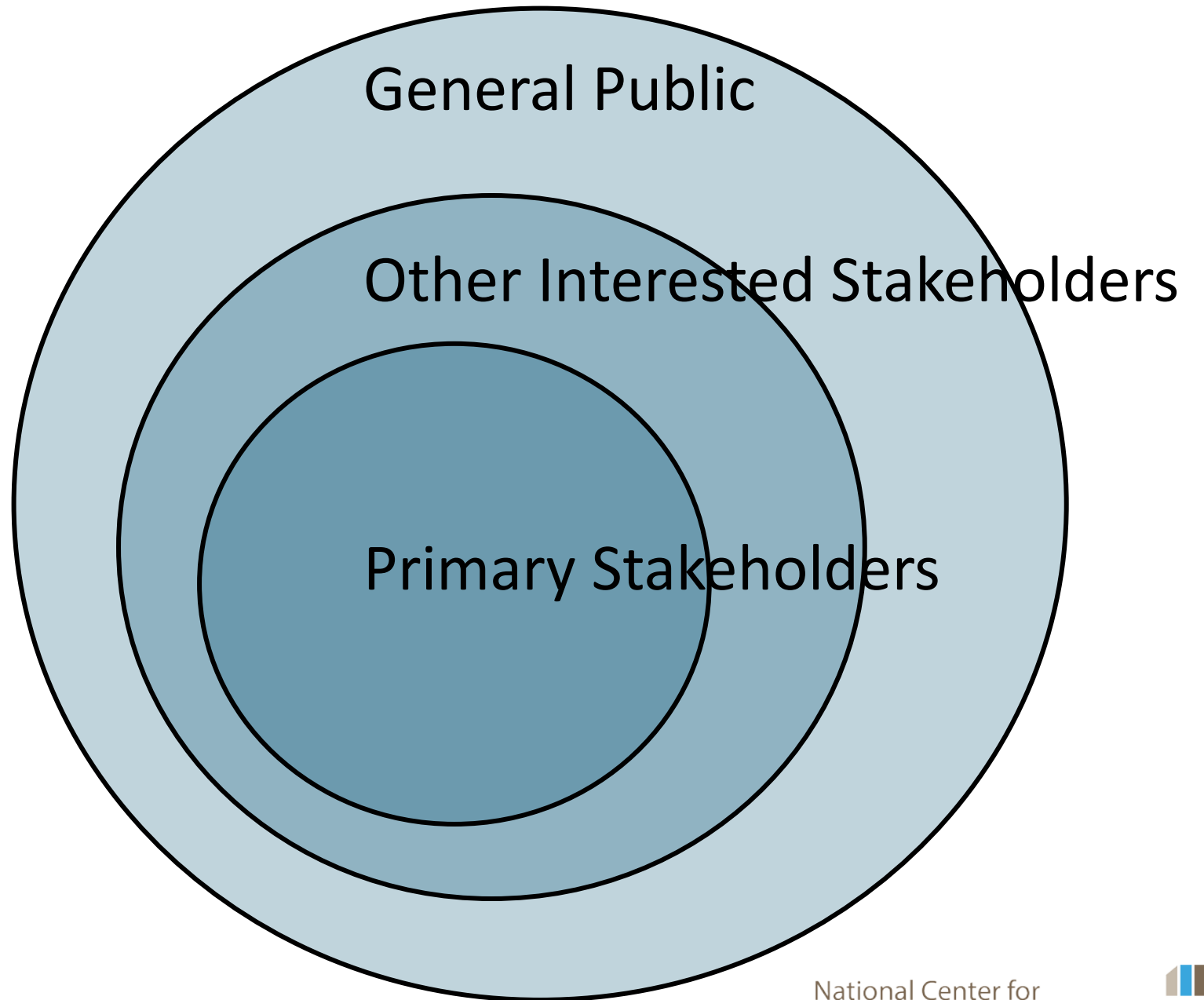
## Data Challenges

- Too much
- Too little
- Differing interpretations

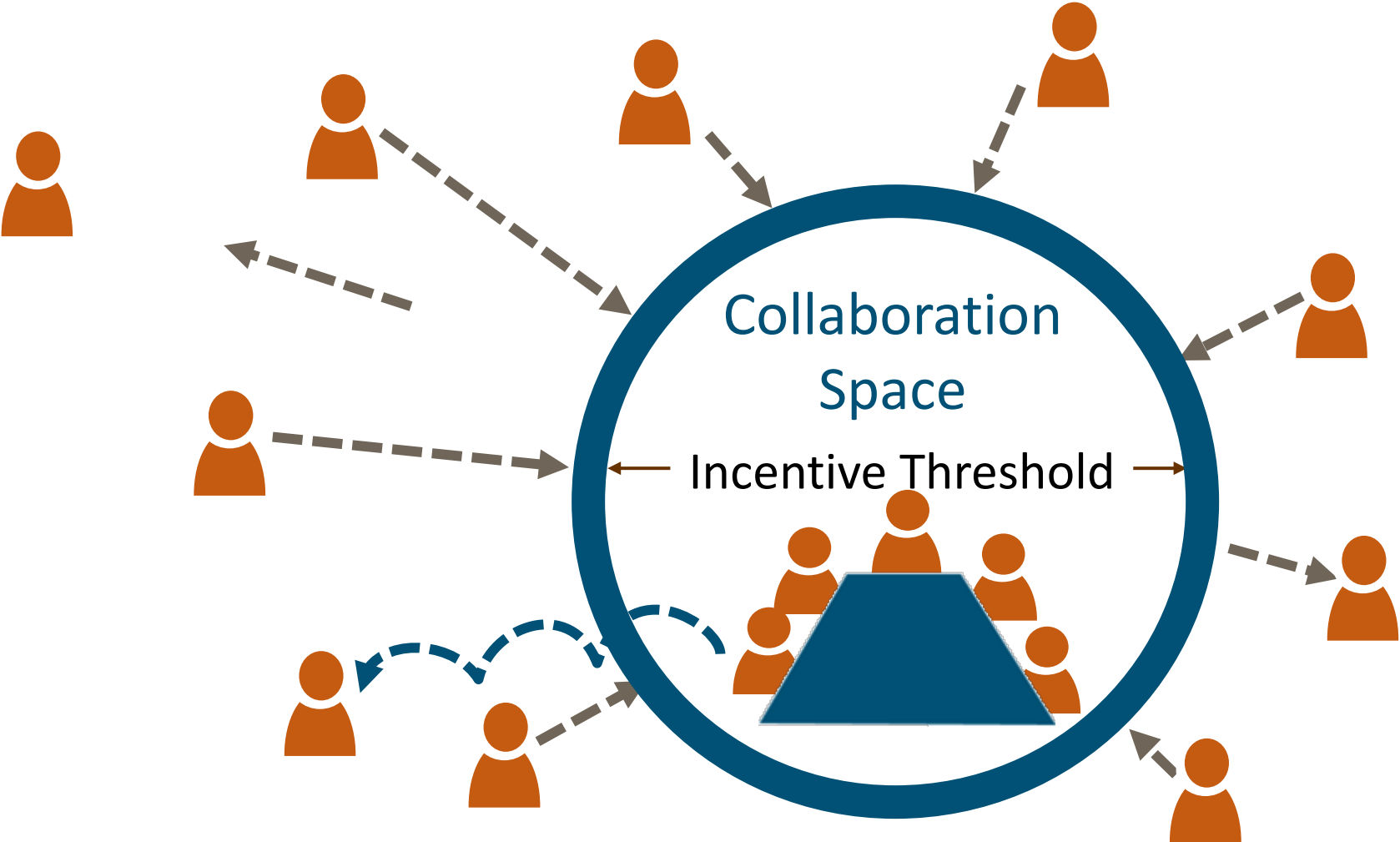
# STAKEHOLDERS

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Spheres of  
Influence and  
Engagement



# COLLABORATION SPACE



# OBSTACLES TO PRODUCTIVE COLLABORATION

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- Limited capacity
- Funding & time constraints
- Pressure to deliver solutions in fixed timeframes
- Decision-maker unsure if they can utilize input
- No history of collaboration or severely damaged relationships



# ECCR PROCESS

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# ECCR PROCESS DESIGN & MANAGEMENT

Creating a  
Collaborative  
Environment

How it is done

Process

People

Respectful  
inclusion

Collaborative  
Objectives

Content

Subject(s) for discussion

Adapted from CDR Associates





# STAKEHOLDER INFLUENCE AND ENGAGEMENT

Right-sizing stakeholder processes

One-way  
Communication

Two-way Communication

<b>Inform</b>	<b>Low</b>	<b>Medium</b>	<b>High</b>
Provides others with information to assist them in understanding the problem and the final decision made.	Inform others about decision-making process and also seeks their feedback on analysis & proposed actions.	Work directly with others to ensure their issues and concerns are understood, considered, and directly reflected in the options developed and decisions made. Feedback is provided.	Work directly with others to share information, explore options and potential solutions, and to seek agreement where possible on decisions and actions.
<b>Agency retains authority for final decisions in all degrees of collaboration.</b>			

# COLLABORATIVE PROCESS DESIGN

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## Key Elements

- Interested and affected parties need to have an incentive to collaborate, and understand their level of influence over a solution
- The process need to be clear to all parties before beginning the process
- Investment in relationship and trust-building amongst all parties
- Sufficient amount of data or ability to collect data needed
- Professional facilitation by a third-party neutral

# ECCR PROCESS

Our Approach to Collaborative Processes



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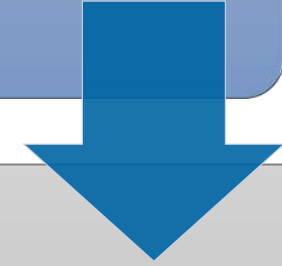
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# COLLABORATIVE MINDSET

Attitude Leads to  
Action in  
Overcoming Impasse

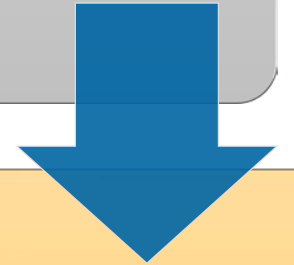
## Collaborative Intention

- Seek to understand: Be “others” centered
- Be open-minded



## Problem Solving Mentality

- Create climate of openness & sharing
- Develop criteria/options, build consensus



## Interpersonal Skills

- Communication
- Listening & asking good questions

# PERCEPTIONS OF CONFLICT

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## As a Negative:

- Zero sum
- Competing
- Bargaining
- Neglecting long-term or unintended consequences

## As a Positive:

- Win-win
- Multi-party problem-solving
- Building consensus
- Partnership and relationship development



# NEGOTIATION IS...

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“....back-and-forth communication designed to reach an agreement when you and the other side have some interests that are shared and others that are opposed.”

- “Getting to Yes” by Robert Fisher & William Ury



# WHAT IS POSITIONAL BARGAINING

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Each side:

- Takes a position
- Argues for a position
- Makes concessions until agreement is reached
- Characterized as “haggling”

# INTEREST-BASED NEGOTIATION

A multi-party problem-solving approach

Interest-based negotiation is a strategy in which parties collaborate to find a "win-win" solution to their dispute. This strategy focuses on developing mutually beneficial agreements based on the interests of the disputants.





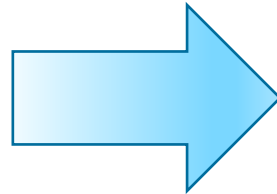
# FOCUS ON INTERESTS

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To facilitate understanding and allow for creative problem-solving

## Positions:

- Suggested solutions
- Basis for argument
- Require justification
- End discussion

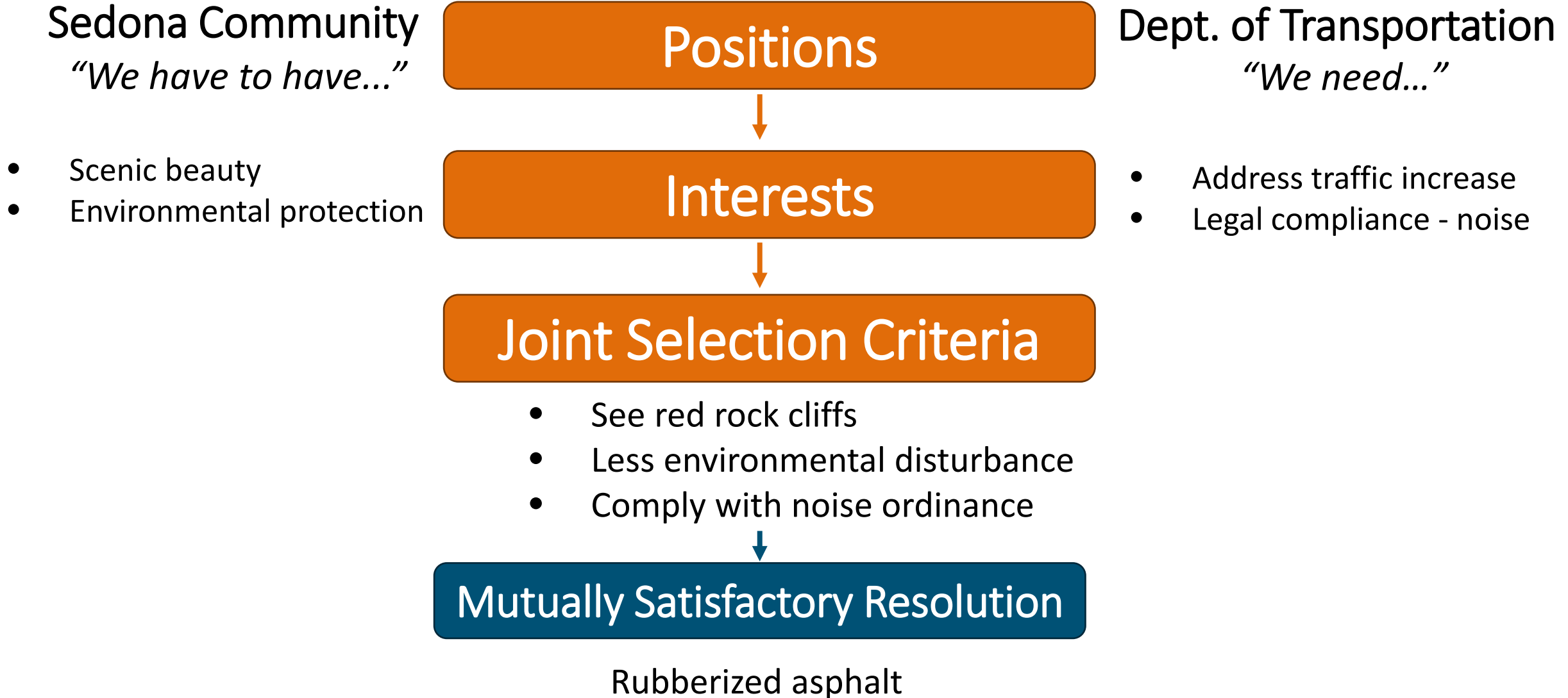


## Interests:

- Needs, desires, concerns
- Why a solution is preferred
- Require explanations
- Start discussion



# INTEREST-BASED NEGOTIATION EXAMPLE



# FACILITATIVE LEADERSHIP

Characteristics of a facilitative leader

- Understands the whole system
- Embraces diversity and inclusivity
- Trusts group ability
- Supports multi-party processes
- Builds shared understanding
- Resolves misunderstandings and disputes



# INTERAGENCY PROGRAMMATIC AGREEMENT FACILITATION

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## Indiana and Northern Long- Eared Bat



# PROGRAMMATIC AGREEMENT FACILITATED PROCESS

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## Assessment Findings

- Issues/conflicts: Agency missions/cultures, ESA interpretation, interpersonal conflicts, scientific uncertainty
- Opportunities: Incentivized agencies, elements of good process

## Collaborative Environment

- Established a common goal, ground rules, decision rules
- Two-level facilitated process (Technical & Advisory)

## Facilitate a Solution

- Identified agency side-boards
- Focused conversation on interests
- Outcome: Signed PA

An underwater photograph showing a diver in the upper left and a large sea turtle swimming towards the right in the foreground. The water is clear and blue. The text 'ECCR IN THE FEDERAL GOVERNMENT' is overlaid in white, bold, sans-serif font, centered horizontally and partially obscured by a white horizontal line below it.

# ECCR IN THE FEDERAL GOVERNMENT

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# ECCR IN FEDERAL LAW, POLICY, AND PROCESS

Many Federal environmental laws, policies, and processes include requirements for cooperating with partner agencies and stakeholder engagement which may benefit through the use of ECCR, including:

- National Environmental Policy Act (NEPA)
- Endangered Species Act - Section 7
- Clean Water Act – Section 404
- National Historical Preservation Act – Section 106



# WORKING WITH NATIVE NATIONS

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## Best Practices & Collaboration Trends

- Incorporate Government-to-Government relationship in collaborative processes
  - Work to understand Tribal leadership priorities
- Assess and address Tribal capacity to participate
  - Staff availability, participation costs, etc.
- Foster intergovernmental partnerships with Tribes
- Co-create agreements on use of Traditional Ecological Knowledge
- Be open to history and resilience in dialogue



# ECCR TRACK RECORD

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REPORT: Environmental Collaboration and Conflict Resolution (ECCR): Enhancing Agency Efficiency and Making Government Accountable to the People

Available at [NEPA.gov](http://NEPA.gov)

## BENEFITS OF ECCR

<b>Efficiency</b>	Cost savings, timely process, minimizes litigation
<b>Outcomes</b>	Better, more durable solutions
<b>Relationships</b>	Improves communication and understanding
<b>Governance</b>	Increased capacity to serve citizens

Since 2006, the Executive Branch has more than **4,200 documented ECCR cases**

# TRENDS IMPACTING COLLABORATION

## Drivers

## Resulting Action or Strategy

**Increase in technology availability/skill, Improved meeting software**

- Increased virtual engagement

**Increase in multi-jurisdictional challenges & condensed decision-making timelines**

- Partnership development
- Front-end Collaboration

**Increased polarization and distrust of institutions**

- Increased trust-building
- Joint-fact finding/Independent Science

**Recognition of the value of ECCR**

- Increased collaborative capacity throughout Federal Gov't

A woman with long dark hair and glasses, wearing a white t-shirt and blue jeans, stands in the center of a meeting room. She is pointing towards a whiteboard covered in numerous colorful sticky notes (pink, yellow, and orange). Several people are seated around a white conference table in the foreground, looking towards the presenter. The room has large windows on the left and a white brick wall. The overall atmosphere is professional and collaborative.

# ECCR RESOURCES FOR FEDERAL AGENCIES

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# WHERE CAN I FIND HELP?

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ECCR Resources available to Federal agencies

- Federal ECCR Centers
  - National Center (Independent) and Agency-based
- Other Federal personnel
  - Tribal Liaisons, Public Engagement Experts, Partnership Offices, etc.
- Private Practitioners
- University-based Public Policy Centers
- ECCR Training and Skill-building
  - National Center Training Program
  - Agency Training Programs
  - Private and University-based trainers

# COLLABORATION TRAINING

National Center Collaborative Capacity Building

- National Center courses teach:
  - Essential negotiation and conflict management skills
  - Practical strategies for collaborative problem-solving
- “Learning by doing” approach
- Public and Group Trainings available
- Participants in 5 courses earn *Certificate in ECCR*





# QUESTIONS & DISCUSSION

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# ECCR READING

## Book Recommendations

Title	Author	Topic Area
Getting to Yes	Fisher and Ury	Interest-based Negotiation
Winning Together: The Natural Resource Negotiation Handbook	Bruno Verdini Trejo	Negotiation
The Magic of Dialogue	Daniel Yankelovich	Communication/Dialogue
Facilitating with Ease	Ingrid Bens	Facilitation
Common Ground on Hostile Turf	Lucy Moore	ECCR & Cross-cultural Communication
The Dynamics of Conflict Resolution	Bernie Mayer	Environmental Conflict Resolution
Promise and Performance of Environmental Conflict Resolution	O'Leary and Bingham	Environmental Conflict Resolution
Culture and Conflict Resolution	Kevin Avruch	Cross-cultural Conflict Resolution

# UDALL FOUNDATION

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