



U.S. ARMY



INSTALLATION MANAGEMENT COMMAND INTERGOVERNMENTAL SUPPORT AGREEMENT PROGRAM OVERVIEW



Agenda

- Topic Overview - Intergovernmental Support Agreements**
- IGSA Policy and Drivers**
- IGSA Program Current State**
- Garrison and Community Benefits**
 - Case Study: Fort Polk Solid Waste IGSA
 - Case Study: Fort Polk Vegetation Control IGSA
 - Case Study: Fort Bragg Custodial IGSA
- Questions and Contact Information**





Intergovernmental Support Agreements (IGSA)

IGSAs are agreements between the Army and a state or local government that serve the best interests of both parties and improve installation support services for Mission, Soldier, and Family Readiness.

IGSAs are authorized by 10 USC 2679 and can be used as one of many authorities to achieve win-win partnerships.

Partnering is a readiness imperative. Partnerships are a way to strengthen our communities and mitigate the risks associated with some of our reform efforts. One of the most cost-effective ways for IMCOM to acquire goods and services is through the use of intergovernmental support agreements.

Commanding General IMCOM





Legislative Authority – 10 U.S. Code 2679

Intergovernmental Support Agreement (IGSA):

Installation-support services: intergovernmental support agreements - ***Notwithstanding any other provision of law*** governing the award of Federal government contracts for goods and services, the Secretary concerned may enter into an intergovernmental support agreement, on a ***sole source basis***, with a state or local government to provide, receive, or share installation-support services if the Secretary determines that the agreement will serve the ***best interests of the department by enhancing mission effectiveness or creating efficiencies or economies of scale, including by reducing costs.***

- The service must be pre-existing and any contract awarded pursuant to an IGSA shall have been awarded on a competitive basis.
- Not subject to Federal Acquisition Regulation (FAR)
- IGSA period of performance is up to ten years





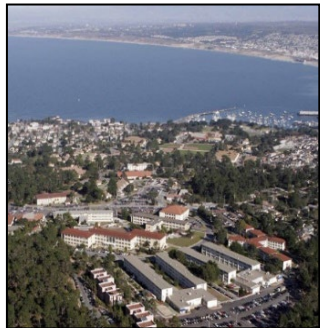
IGSA Evolution

2002 Monterey Model

2013 Extended to entire USA

2015 Clarified Legislation

2018 Term Extension



10 Years

Presidio of Monterey

- Legislation to establish installation service partnerships
- Gold Standard led to pilot legislation

Intergovernmental Support Agreements

- Defined parameters
- Broadened partnership scope and opportunities

Clarification of IGSA Authorities

- Moved from Acquisitions to Real Property 10 U.S.C. 2336 and 2679
- No FAR contract mandate
- IGSA defined as a separate, legal instrument

Extension of IGSA Agreement Term

- Increased IGSA agreement term limit from 5 to 10 years





IGSA Program – Current State

IMCOM has established an IGSA Program Office to support garrisons with the development and execution of IGSA's.

- **91 Approved IGSA's to provide:**
 - Ambulance Services
 - Bulk Purchase – Salt
 - Computer Aided Dispatch
 - Curation Services
 - Custodial Services
 - Environmental Comp/Natural/Cultural
 - Life Skills Services
 - Municipal Services
 - Pavement Repairs and Maintenance
 - Pre-trial Confinement Services
 - Stray Animal Control
 - Solid Waste Management / Recycling
 - Vegetation Control / Composting
 - Utilities
 - GIS
- **50-100 IGSA concepts under various stages of review and development at any given time.**

IGSA's Cost Savings and Avoidance:

- ~\$965.2M Total IGSA Value
- ~\$24.7M annual savings
- ~\$9M annual savings from (1) renegotiated A-1 Contract
- ~\$124.5M savings over 5-Year Term
- ~\$49M Cost Avoidance

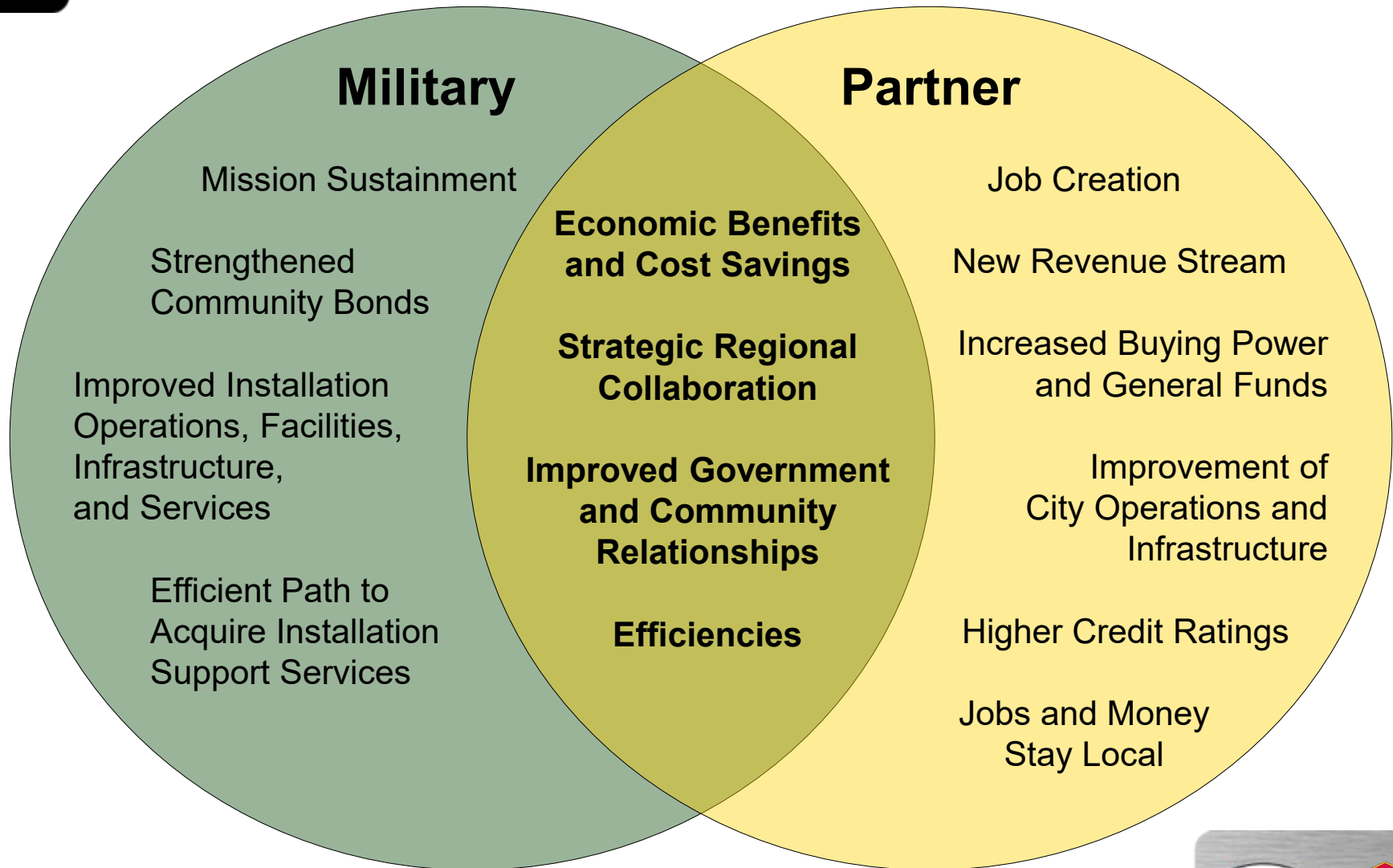
IGSA portfolio now averaging ~32% cost reduction

As of: 26 OCT 21





IGSA Benefits





FORT POLK AND VERNON PARISH

SOLID WASTE



Status: Agreement was signed on 31 Jan 2017 and services began on 1 Jun 2017.

Objective of Agreement: VPPJ shall develop and execute an Installation-wide comprehensive program to collect and dispose of solid waste generated on the Installation by Garrison Elements as well as collect and sort field waste generated by Rotational Units.

Win-Win: Achieved through economy of scale price reduction and a new revenue stream from administrative fees which allowed VPPJ to leverage new equipment purchases, local match for State Capital Outlay projects, and local Road Overlay Program. Fort Polk retains cardboard for recycling dividends rather than paying previous contractor to dispose. **Added 12 full-time Progressive Waste employees for Fort Polk collection and sorting.**



This Partnership enabled financing purchases for 5 tractors with boom mowers, 2 motor graders, and 1 dump truck.





FORT POLK AND THE CITY OF LEESVILLE

VEGETATION CONTROL

Status: The Agreement was signed on 8 March 2018 and services beginning immediately. The Agreement is currently in year 3.

Objective of Agreement: This agreement provides Vegetation Control throughout the Cantonment, High Visibility Grounds Maintenance, Range Mowing, and Dead Tree Removal

Win-Win: Achieved through economy of scale price reduction. Town is paid admin expenses/ retains excess dollars (similar to FFP contract). **Added 35 full-time city employees.**

This Partnership enabled the move to the new Leesville City Hall.





FORT BRAGG AND CITY OF FAYETTEVILLE

CUSTODIAL SERVICES



Status: The concept was approved 8 April 2019 and the transaction document is in development.

Objective of Agreement:

- Installation Cleaning Services
- Installation After-hours Services
- Fitness Cleaning Services
- CDC Cleaning Services
- Project Cleaning Services
- Emergency Project Cleaning services



Win-Win: This partnership has the potential for considerable cost reduction for the Army equal to \$4.3M annually while allowing for the public partner to benefit from job growth and an additional revenue stream.



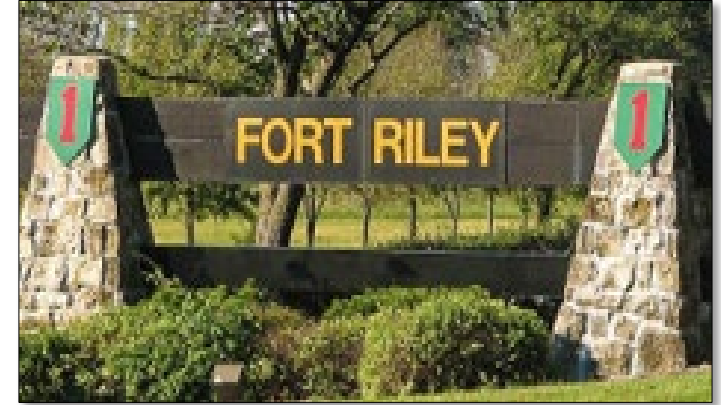


FORT RILEY AND THE CITY OF MANHATTAN, KS

BULK PURCHASING – SALT

Status: The agreement was executed 21 AUG 2018

Objective of Agreement: Fort Riley partnered with the City of Manhattan in a Bulk Salt Purchasing IGSA. Fort Riley allowed the city to store their excess road salt on-post, allowing them to avoid building new facilities, while the installation cut costs by paying \$43.60/ton for road salt instead of \$96/ton.



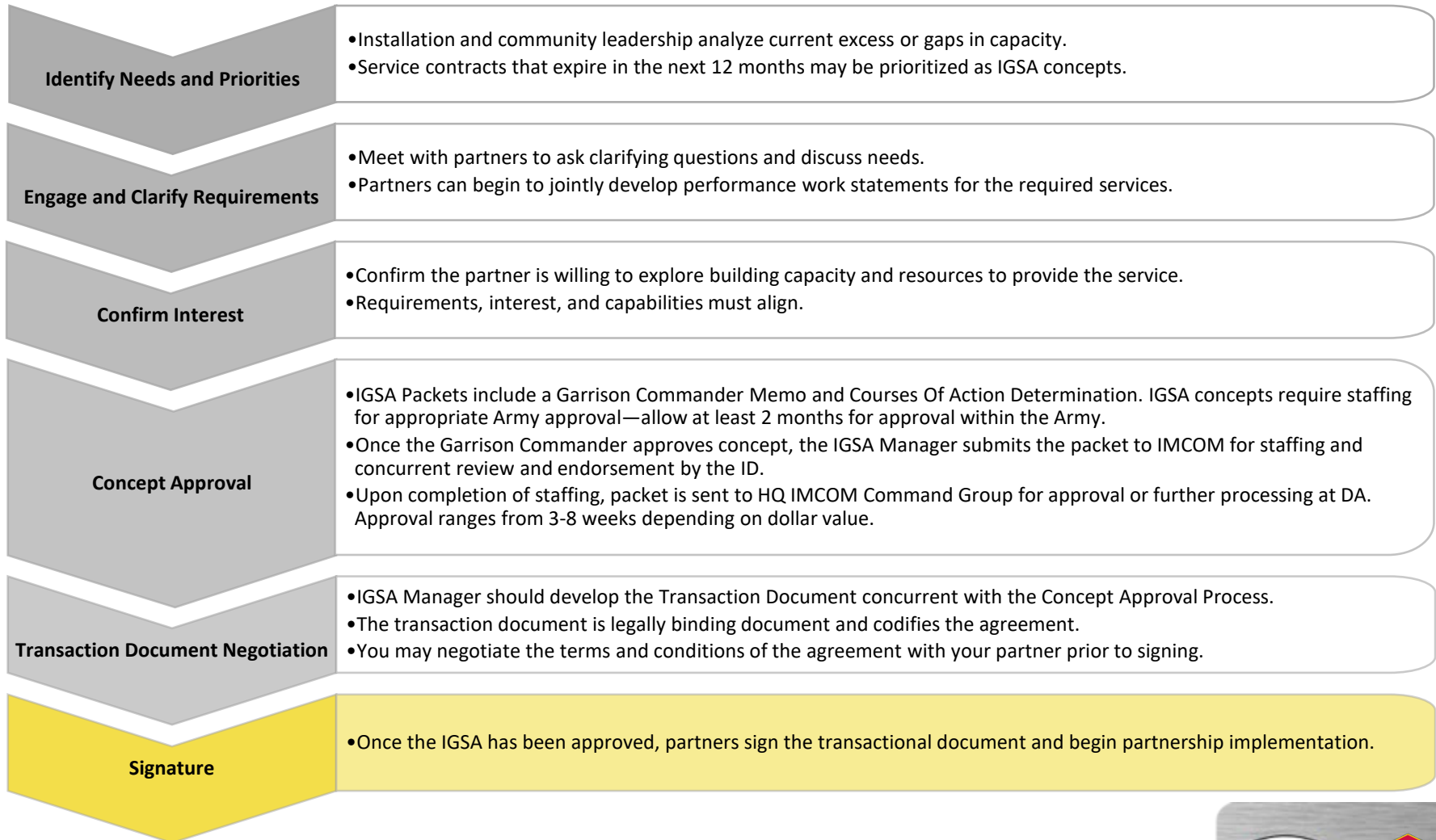
How the Partnership Works: Fort Riley orders road salt through the City of Manhattan and in return allows the city access to contingency storage space.

Win-Win: The use of an IGSA to bulk purchase salt enables cost savings to the Army (~\$89,080 annual savings; ~\$445,400 savings over five years) and provides contingency storage to the City of Manhattan, strengthening relationships with local community stakeholders.

This Bulk Purchasing Partnership is evolving to include additional commodities procurement, including gravel, sand, etc.



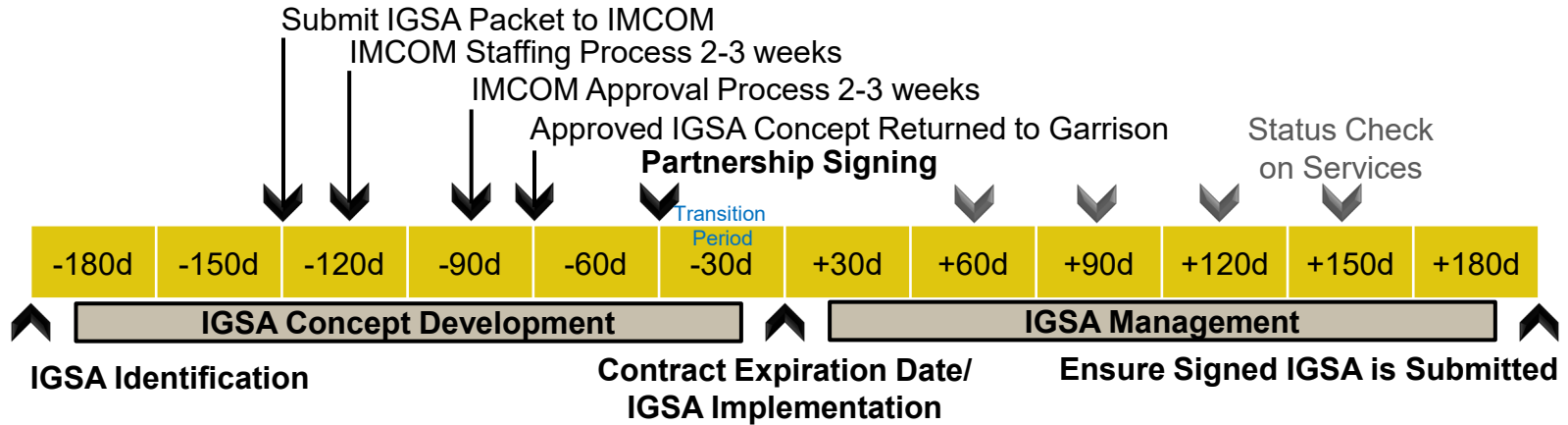
IGSA Development and Approval Process



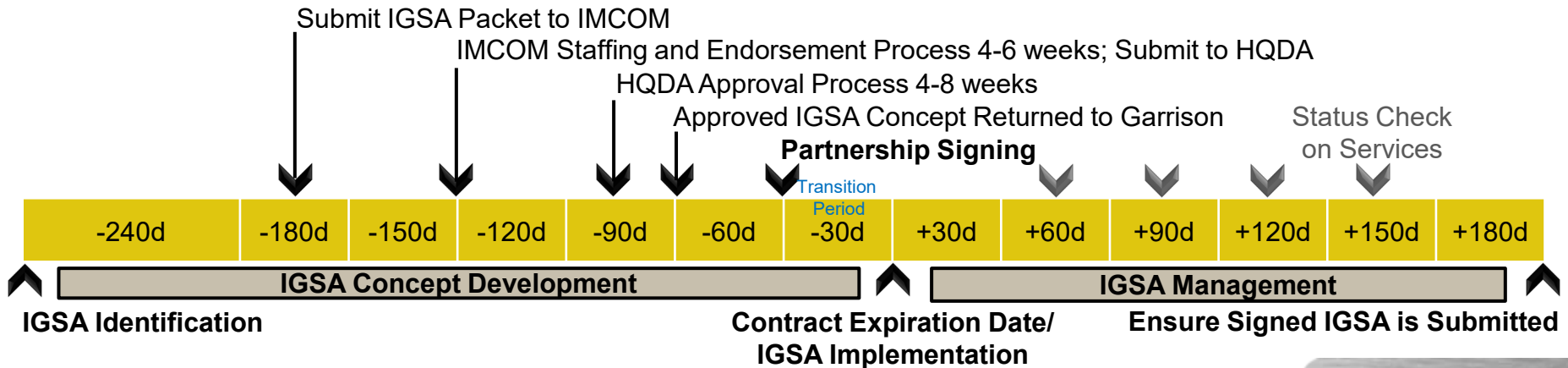


IGSA Timeline

Planning Factors for IGSA ≤ \$5M



Planning Factor for IGSA > \$5M





Partnership Contacts and Resources

IGSA Mailbox:

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Vacancy, IMCOM IGSA Program Specialist

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IMCOM Partnership SharePoint Site:

https://army.deps.mil/army/cmds/imcom_HQ/G3-5-7/SitePages/IMCOM_Partnerships.aspx

